DLA is the Department of Defense's (DoD's) largest combat support agency. It provides worldwide logistics support to America's Military Services as well as civilian agencies and foreign countries. Within DLA there are nine supply chains that purchase commodities and services. This newsletter will address what each buys, the small business contact at each facility and the Defense Internet Bid Board System (DIBBS).

**DLA Aviation** ([http://www.dla.mil/aviation.aspx](http://www.dla.mil/aviation.aspx)) manages more than 1.3 million repair parts and supply items. Purchases include:

**Aviation** - engine components, bearings, air frames, helicopter components, cargo aviation items, cable assemblies, instrumentation and gages, aviation life support items, aircraft landing gear components, aircraft ground servicing equipment, chain and wire rope, guided missile maintenance and repair equipment, lugs, terminals, terminal strips, electrical motors, non-rotating electrical converters, electrical control equipment, generators, chemical products, industrial gases and cylinders, rings, shims, and spacers which support most major weapons systems.

**Environmental Products** - aircraft cleaning components, alternative refrigerants, antifreeze, cold climate applications, aqueous cleaners/degreasers, firefighting equipment, hydrocarbon-based and other cleaners/degreaser, integrated pest management products, marine cleaning compounds, petroleum, oils and lubricants, remanufactured/recycled ink jet cartridges, remanufactured/recycled laser printer toner cartridges, reusable batteries and battery accessories, semi-aqueous cleaners/degreasers, spill control products, support equipment/recycling products, vehicular wet battery program.

**Industrial Plant Equipment** - lathes, milling machines, grinders, vertical turret lathes, horizontal boring mills, presses, machining centers, bending machines and other equipment primarily used in maintenance, production, and research and development facilities within DoD activities worldwide, both afloat and ashore.

**DLA Energy** ([http://www.dla.mil/energy.aspx](http://www.dla.mil/energy.aspx)) is DoD's agent for all bulk petroleum resources used by the military. Purchases include:

**Bulk Fuels** - jet fuel, distillate fuel, residual fuel, automotive gasoline (for overseas locations only), specified bulk lubricating oil, aircraft engine oil, fuel additives such as fuel system icing inhibitor, and crude oil in support of the Department of Energy Strategic Petroleum Reserve Program.

**Direct Delivery Fuels** - ground vehicle fuel, ship propulsion fuel, commercial airport fuel, and installation heating oil.

**Aerospace Energy** - missile fuels, propellants, and various chemicals and gases largely in support of the United States Air Force and the National Aeronautics and Space Administration’s (NASA’s) space launch and satellite program. Also buys specialized petroleum products used primarily by Department of Defense customers.

**Installation Energy** - natural gas, electricity, and coal for DoD and Federal Civilian Agencies in the continental United States, Germany and Alaska.

**Energy Enterprise** - utility system privatization and energy savings performance contracts.
DLA Land and Maritime (http://www.dla.mil/landandmaritime.aspx) manages more than 2 million construction and electronic spare parts. Purchases include:

**Land Supply Chain Key Commodities** - tires, small arms, wheeled & tracked vehicle spares, armored components, wheel & tire assembly, track, engines, transmissions, armaments, containers, navigation/GPS, radars, sensors, ground & satellite communication, power generation.

**Maritime Supply Chain Key Commodities** - hoses, fittings, valves, pumps, wire/cable, electronics (microcircuits, antennas, connectors), hull, mechanical and electrical (HM&E) communication/surveillance, combat systems.

DLA Troop Support (http://www.dla.mil/TroopSupport.aspx) provides Military Service members with food, clothing, textiles, medicines, medical equipment, construction supplies and equipment, and industrial hardware. Troop Support also supports U.S. humanitarian and disaster relief efforts. Purchases include:

**Clothing & Textiles** - uniforms, outerwear, undergarments, tents, cloth hats, hand wear, footwear, individual clothing and equipment, flags, and heraldic and ecclesiastical items.

**Subsistence** - The food service division provides total dining hall support worldwide to military and other authorized federal customers. Through the Subsistence Prime Vendor (SPV) program and direct vendor delivery, customers can receive their food 48 hours after placing an order. Items include fresh, chill and freeze, semi-perishable and market-ready items; and operational rations, war readiness, humanitarian and emergency relief items for peacetime and contingency requirements. The produce division provides fresh fruits and vegetables to the Military Services, Military Exchanges, Morale, Welfare, and Recreation (MWR) Facilities, Job Corps Centers, Veteran’s Affairs Hospitals, and Federal Prisons. Produce is also provided to schools and Native American Reservations in partnership with the U.S. Department of Agriculture, National School Lunch Program and related Food and Nutrition Services Programs. This supply chain also provides food service equipment for dining facilities and field feeding equipment.

**Medical** - pharmaceuticals, biomedical and hospital equipment, and medical/surgical supplies.

**Construction Equipment** - building materials, containers, fire emergency service equipment, ground support, heavy equipment, imaging, lighting, maintenance repair operations, metals, miscellaneous parts and accessories, miscellaneous products, plumbing, rope and rigging, Automatic Data Processing (ADP) and information products, special operational equipment - marine lifesaving and diving, telecommunications, ventilation and A/C, wood products and barriers.

**Industrial Hardware** - industrial items such as screws, bolts, studs, nuts, washers, nails, pins, rivets, locks, keys, clamps, brackets, springs, gaskets, o-rings, knobs, other fastening devices and miscellaneous hardware, typically called bench stock.

**DLA's OTHER PURCHASING ACTIVITIES**

The activities listed above are DLA’s main contracting offices. Other DLA purchasing activities include:

**DLA Distribution** (http://www.dla.mil/Distribution.aspx) is the lead center for distribution for DLA. Responsibilities include receipt, storage, issue, packing, preservation, and transportation of all items placed under its accountability by DLA and the military services. Distribution’s 28 depots located throughout the world store 4 million items. Using state-of-the-art radio frequency identification technology or RFID, DLA Distribution enables customers to track the movement of their supplies.

**DLA Document Services** (http://www.dla.mil/HQ/InformationOperations/DocumentServices.aspx) is DoD’s full-service document solutions provider. They provide a full portfolio of document services ranging from traditional offset printing to on-line document services. Document Services currently manages more than 150 service facilities primarily located on U.S. military bases world-wide in seven countries. The organization outsources nearly 64 percent of the DoD’s
document requirements through more than 400 commercial service contracts, some of which are through the Government Printing Office.

**DLA Disposition Services** ([http://www.dla.mil/DispositionServices.aspx](http://www.dla.mil/DispositionServices.aspx)) provides DoD with worldwide reuse, recycling and disposal services. Disposition Services disposes of excess property received from the military services. Inventory changes daily and includes thousands of items from air conditioners to vehicles, clothing to computers, and much more. Property is first offered for reuse within the Department of Defense, transferred to other Federal Agencies, or donated to state and local governments and other qualified organizations. Excess property not reutilized, transferred or donated may be sold to the public as surplus if it is appropriate and safe for sale to the general public. Disposition Services also manages the disposal of hazardous property for DoD activities.

**DLA Strategic Materials** ([http://www.dla.mil/HQ/Acquisition/StrategicMaterials.aspx](http://www.dla.mil/HQ/Acquisition/StrategicMaterials.aspx)) provides safe, secure and environmentally sound stewardship for strategic and critical materials in the United States National Defense Stockpile (NDS). Commodities range from base metals such as zinc, lead, cobalt, and chromium to the more precious metals such as platinum, palladium, and industrial diamonds. There is no private sector company in the world that is responsible for environmentally sound acquisition, storage, upgrade, and sale of such a wide range of commodities and materials.

**DLA Contracting Services Office** ([http://www.dla.mil/HQ/acquisition/business/contracting.aspx](http://www.dla.mil/HQ/acquisition/business/contracting.aspx)) manages DLA enterprise-wide requirements including major IT systems and programs, IT products and services, business and facilities services, and other enterprise services for DLA worldwide.

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**DLA Small Business Program Offices**

Have questions about a federal agency? Your first contact should be the Small Business Office (SBO). Listed below are contacts for DLA activities.

**DLA Office of Small Business Programs Contact Information:**

Main Line, 703-767-0192  
Amy Sajda, Director, Office of Small Business Programs, 703-767-0192  
Trish Culbreth, Deputy Director, Office of Small Business Programs, 703-767-1657

**DLA Small Business Program Offices:**

DLA Aviation, John Henley, 804-279-6330, john.henley@dla.mil  
DLA Contracting Services Office, Rosita Carosella, 215-737-8514, DCSO.SmallBusiness@dla.mil  
DLA Disposition Services, Sheryl Woods, 269-961-4071, sheryl.woods@dla.mil  
DLA Distribution, Cathy Hampton, 717-770-7246, cathy.hampton@dla.mil  
DLA Document Services, Rosita Carosella, 215-737-8514, DCSO.SmallBusiness@dla.mil  
DLA Energy, Greg Thevenin, 703-617-1452, Gregory.thevenin@dla.mil  
DLA Land & Maritime, Coleen McCormick, 614-692-6815, DSCC.bcc@dla.mil  
DLA Strategic Materials, E.B. Easter, 703-767-5402, ernest.easter@dla.mil  
DLA Troop Support, Michael McCall, 215-737-2321, michael.mccall@dla.mil
To locate bid opportunities, under $150,000, for activities listed in this newsletter access DIBBS. It is a web-based application that provides the capability to search for, view, and submit secure quotes, bids or proposals for Defense Logistics Agency (DLA) items of supply. Before you can register in DIBBS you must be registered in the System for Award Management (SAM) (http://www.sam.gov). After your company's registration is active in SAM register for DIBBS by accessing https://www.dibbs.bsm.dla.mil and receive your User ID and Password. You will also need a second User ID and Password to view technical data on this website. Go to https://pcf1.bsm.dla.mil/cfolders. For first time use, the DLA Product Data Management Initiative SAP cFolders system (cFolders) User ID and Password is the same User ID and Password you use to access DIBBS. After your initial log-in to cFolders, you will be given a cFolders password. Your User ID for both DIBBS and cFolders will be the same, only the passwords will be different.

DIBBS registration contains an optional Vendor Directed Solicitation Notification feature. This allows vendors to request e-mail notification of new solicitations that match selections for Federal Stock Class (FSC), National Stock Number (NSN), and Approved Manufacturer CAGE in their profile. Vendors are encouraged to use this feature for specific NSNs or FSCs that may be of interest to them.

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### Upcoming GACO Sponsored Events

**August 3, 2015** - CVE Verification and Contracting Opportunities for Veteran-Owned Businesses, VA Butler Healthcare, 325 New Castle Street, Butler, PA.
Register for this free seminar at [http://cupgaco.ecenterdirect.com/events/181](http://cupgaco.ecenterdirect.com/events/181).


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### GACO Offices

**California University Office**
- GACO
- California University of PA
- Box 20
- 250 University Avenue
- California, PA 15419-1394
- Phone: 724-938-5881
- Fax: 724-938-4575
- [http://www.calu.edu/business-community](http://www.calu.edu/business-community)
- Deborah Wojcik, Director
- Email: wojcik@calu.edu
- Tracy Julian, Contracting Coordinator
- Email: julian@calu.edu

**Pittsburgh Office**
- GACO
- California University of PA
- 700 River Avenue, Suite 220
- Pittsburgh, PA 15212
- Phone: 412-237-6098
- Fax: 412-237-6099

**Slippery Rock University Office**
- GCAC
- Slippery Rock University of PA
- 006 Eisenberg Classroom Building
- Slippery Rock, PA 16057
- Phone: 724-738-2346
- Fax: 724-738-2168
- [http://www.sru.edu/offices/government-contracting-assistance-center](http://www.sru.edu/offices/government-contracting-assistance-center)
- Renee Decker, Manager
- Email: renee.decker@sru.edu

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