Revenue:

- **Tuition**: $71,158,331, 35,418,894, 50%
- **Fees**: $16,072,085, 7,743,089, 48%
- **State Appropriation**: $34,428,961, 8,501,124, 25%
- **Non-Tuition Revenue**: $4,220,111, 981,660, 23%
- **Total Revenue**: $125,879,488, 52,644,768, 42%

Expenses:

- **Personnel Related**: $97,984,991, 19,470,303, 20%
- **Non-Personnel Costs**:
  - **Travel**: $1,646,533, 337,279, 20%
  - **Utilities**: $2,816,725, 648,885, 23%
  - **Other Non-Personnel Expenses**: $18,984,524, 4,598,631, 24%
- **Mandatory Transfers (Debt)**: $1,909,424, - , 0%
- **Non-Mandatory Transfers**: $2,537,292, 218,013, 9%
- **Total Expenses**: $125,879,488, 25,273,110, 20%

Net Surplus/(Deficit/Use of Reserves): $0, 27,371,657

Notes:

- Tuition & Fee revenue is recorded/recognized in advance of many of the corresponding expenses.
- Appropriation revenue has not been received from Commonwealth and accordingly an estimate for July-September (3 months) is accrued (source: PASSHE)

**E&G Revenue**

<table>
<thead>
<tr>
<th>Category</th>
<th>Actuals Year-to-Date</th>
<th>Prior Year-to-Date</th>
<th>Budget Total Fiscal Year</th>
<th>Prior Total Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition</td>
<td>$71,158,331</td>
<td>$35,418,894</td>
<td>$71,158,331</td>
<td>$35,418,894</td>
</tr>
<tr>
<td>Fees</td>
<td>$16,072,085</td>
<td>$7,743,089</td>
<td>$16,072,085</td>
<td>$7,743,089</td>
</tr>
<tr>
<td>State Appropriation</td>
<td>$34,428,961</td>
<td>$8,501,124</td>
<td>$34,428,961</td>
<td>$8,501,124</td>
</tr>
<tr>
<td>Non-Tuition Revenue</td>
<td>$4,220,111</td>
<td>$981,660</td>
<td>$4,220,111</td>
<td>$981,660</td>
</tr>
</tbody>
</table>

**E&G Expenses by Category**

- **Salaries & Wages**: 51.7%
- **Benefits**: 26.1%
- **Utilities**: 2.2%
- **Travel**: 1.3%
- **Other Non-Personnel Expenses**: 15.1%
- **Debt Transfers**: 1.5%
- **Non-Mandatory Transfers**: 2.0%

**E&G Personnel Expenses**

- **Faculty**: $33,333,333
- **AFSCME**: $11,111,111
- **Management**: $22,222,222
- **SCUPA**: $33,333,333
- **Other Compensation**: $44,444,444

Notes:

As of September 30, 2015 - 25% of the fiscal year has passed and 75% of the fiscal year remains although revenue and several expense categories are not recognized evenly throughout the year.

**Revenue**

- Tuition Revenue as of September 30, 2015 includes Summer II session and Fall, 2015 session.
- Appropriation Revenue has not been received. We have booked the appropriation amounts with the expectation that they will be received. The amount is based on information provided by PASSHE.
- Non-tuition revenue consists of interest income, rental of facilities, cell tower reimbursement, ID card fee, transcript fee, ticket sales, parking decals & tickets, Pepsi funding.

**Expenses**

- Payroll expenditures include a eight day accrual, expensing all personnel expenditures through 9-30-15, inclusive of an accrual for faculty with the 26 pay option.
- Personnel costs are not incurred evenly throughout the year, but rather follow the established pay schedules.
- Other compensation includes primarily Student Wages, Police, Nurses, and Coaches.
- Other Non-personnel expenses include such costs as equipment and furnishings, scholarships, library costs, contracted services, advertising, software license fees, maintenance/office supplies, bad debt expense, software, etc.