

CAREER RESPONSIBILITIES

Management graduates are prepared to assume leadership roles in a wide variety of careers and organizations. Students pursuing a distinct major in Management are required to complete advanced study in Organization Behavior, Business and Social Environment, and Business Strategy and Policy. They have the opportunity to select from a wide offering of electives, including: Small Business Management, Personnel Management, Management of Labor Relations, International Management, etc. The degree program also gives students the opportunity to select College of Business electives to help broaden their professional education. Management graduates are preparing to assume leadership roles in a wide variety of careers and organizations.

Skills Associated with Management Majors:

- Ability to communicate ideas and concepts to others
 - Leadership skills
- Strong background in human relations, marketing, and general business
 - Knowledge of financial and economic history, practices, and trends
- Ability to work with both people and data
 - Trustworthy, integrity, businesslike
 - Aptitude for accurate detail

Sample Career Titles

Account Executive	Financial Analyst	Politician
Administrative Aid	Foreign Exchange Trader	Productions Superintendent
Advertising Executive	Government Services	Promotions Manager
Airport Manager	Health Services Manager	Public Relations Specialist
Bank Manager	Hotel/ Motel Manager	Public Utilities Manager
Bank President	Human Resources Manager	Purchasing Agent
Benefits Manager	Industrial Relations Director	Quality Control Auditor
Branch Manager	Information Systems Admin.	Real Estate Agent/Broker
Budget Officer	Insurance Agent	Recreation Manager
Chief Executive Officer	International Business Manager	Reports Analyst
City Manager	Investment Banker	Restaurant / Food Manager
Commodity- Industry Analyst	Job Analyst	Retail Sales Manager
Communications Officer	Labor Relations Manager	Sales Manager
Compensation Manager	Loan Officer	School Administrator
Comptroller	Logistics Specialist	Securities Trader
Computer Operations Supervisor	Management Analyst	Service Manager
Construction Supervisor	Management Trainee	Service Organization Admin. Manager
Consultant	Manufacturing Supervisor	Stock Broker
Convention Manager	Market Information Specialist	Systems Coordinator
County Prosecutor	Market research Analyst	Traffic Manager
Credit Analyst	Marketer	Training Manager
Credit/ Collections Manager	Media Planner	Transportation Director
Database Manager	Mortgage Loan Officer	Travel Agent
Department Store Manager	Occupational Analyst	Trust Administrator
Director of Career Services	Operations Manager	Urban Planner
Director of Food Services	Outside Property Agent	Wholesale Sales Rep
Editor	Payroll Officer	
Employment Counselor	Personnel Manager	
Entertainment Agent	Personnel Recruiter	

** Some careers may require additional training and/or education

To find out more about the daily work of these professions, skills needed, and salary ranges, go to [Occupational Outlook Handbook](#) and type a career title into the search field.

Visit **Career Education & Development**, 124 Bailey Library, to discuss these occupations and career opportunities with a Career Counselor.